



## The Challenge

The British Racing School, based just outside of Newmarket in Suffolk, is a Centre of Excellence for training in the horseracing world. It's prestigious and largely purpose-built facilities are world-renowned and include a number of residential units used by school employees.

In summer 2018, British Racing School contacted Cornerstone to follow up a quotation for external wall insulation that we had initially provided in 2015, and for which they now had available budget.

The works were to externally insulate three solid wall bungalows within their grounds, as well as installing loft insulation in two of these. British Racing School required a quick and discreet service; as a registered charity, achieving best value for money was also crucial.

## **Our Solution**

Cornerstone's competitive quotation for these works, which was subsidised by ECO funding that we secured, was accepted and works commenced in August 2018.

The three bungalows, occupied throughout the works by school instructor and administrative staff, were single skin system built properties built in the 1960s. An SPS Envirowall external wall insulation system with a silicone finish was selected for installation on the 260m2 of wall area.

Cornerstone provided an end to end, fully managed solution, for British Racing School for an all-inclusive price, which included the removal and reinstatement of satellite dishes, external lights, fences, gate posts, hanging baskets, trellises, waste pipes and external taps.

'I am very pleased with the standard of work completed by Cornerstone on these British Racing School properties. I found Cornerstone to be highly professional and would happily work with them again.'

Lawrie Gillespie, Facilities Manager, The British Racing School

## Facts & Figures 260m2 of external wall insulation installed

## The Result

Cornerstone completed the works in less than three weeks, due to the dedicated installation team and Site Manager we allocated to the project. As well as enabling us to take advantage of the good weather, this speedy delivery meant we comfortably met British Racing School's budget deadline and minimised disruption to the bungalows' occupants as well as other site users.

Cornerstone also secured more than £6,500 in ECO funding for the external wall and loft insulation works carried out at the properties, enabling us to reduce the contribution required from British Racing School.

Our client was delighted with the value for money we provided, and the quality of the finish, which reflected the prestigious nature of the site.

